# **Strategic Plan** 2021 - 2024



#### **Our vision**

A South Australia where every pet has a loving home.

#### Our Mission Connecting pets, people and community.

#### **Our beliefs**

- **Create opportunities** We strive to give every healthy cat and dog a second chance.
- Show compassion
   We treat all animals and people with warmth, passion, dignity and respect.
- **Be optimistic** We focus on what's possible, staying positive, calm and realistic.
- Share knowledge We share with each other and the community everything we know about best practice animal care.
- Walk the talk
   We're trustworthy, transparent, honest and work hard to put our beliefs into action.

## **Our objectives**

- Best practice animal care, opportunities, treatment and rehabilitation All animals that come into AWL are given the best possible care, treatment and opportunity to find a loving home.
- Improved cats' and dogs' lives in the community South Australians are given the information and help they need to be responsible pet owners.
- Increased support of AWL's work South Australians know and care enough about our work to use our services more and increase their generous charitable support.
- We're enabled to continue achieving our mission

Our people, operations, systems and governance enable us to accomplish our mission now and in the future.

### **Priorities**

# Scorecards

Best practice animal care, opportunities, treatment and rehabilitation	<ul> <li>Ensuring each animal is given the best possible care, treatment and opportunity for adoption as efficiently as possible.</li> <li>Undertaking to every customer that bringing in or adopting a pet from AWL is convenient, straightforward and a first-class experience.</li> <li>Engaging with key partners to expand our capacity to care.</li> <li>Upgrading our dog kennels and adoption facilities to the same standards of excellence as our cat facility.</li> <li>Working with councils to lift reclaim rates for cats and dogs.</li> </ul>	<ul> <li>Number of healthy and treatable cats and dogs that are rehomed.</li> <li>Number of adoptions that are permanent successes.</li> <li>Customer net promotion scores from regular surveys.</li> <li>Progress on master plan for redeveloping kennels.</li> <li>Dog and cat reclaim rates.</li> </ul>
Improved cats' and dogs' lives in the community	<ul> <li>Offering more support to new and existing pet owners to help them be the best owners possible.</li> <li>Exploring opportunities for desexing more cats in the community.</li> <li>Promoting ways to enrich dogs' and cats' lives in the community.</li> <li>Engaging with the community to advocate for changes to legislation, codes of practice, standards and guidelines.</li> <li>Advocate for a unified approach to cat management legislation by state and local government.</li> <li>Supporting and encouraging people to live safely and well with cats and dogs.</li> </ul>	<ul> <li>Positive changes to cat management legislation.</li> <li>Code of practice and inspections for shelter and pounds developed.</li> <li>Comprehensive business case developed for desexing opportunities.</li> <li>Positive engagement with, and outcomes from, educational programs.</li> </ul>
Increased support of AWL's work	<ul> <li>Increase positive brand awareness of AWL's work, services and cause for support.</li> <li>Sharing stories with donors to enhance their engagement and motivate them to remain loyal supporters of AWL.</li> <li>Seeking out new supporters and customers through multiple channels aimed at diverse audiences.</li> <li>Creating engaging events and programs to nurture community fundraising.</li> </ul>	<ul> <li>Number of customers using AWL services.</li> <li>Number of supporters in AWL's database.</li> <li>Fundraising revenue results.</li> <li>Attrition rates.</li> <li>Customer net promotion scores surveys.</li> <li>Outcome from community fundraising and events.</li> <li>Number of customers organisation-wide.</li> </ul>
We're enabled to continue achieving our mission	<ul> <li>Analysing and adapting commercial revenue streams to sustain AWL through a diverse and cost-effective portfolio.</li> <li>Attracting, retaining and developing skilled and passionate staff and volunteers.</li> <li>Capitalising on AWL's resources by employing effective governance methods, best practice policies, procedures and processes.</li> <li>Investing in our staff and volunteers to provide support, safeguard their wellbeing and create a positive culture in which everyone can excel.</li> <li>Consistently reporting on results to support operational effectiveness, and to inform decision making.</li> <li>Ensuring AWL achieve its objectives and drive improvements in a compliant manner.</li> </ul>	<ul> <li>Cases for business diversification identified.</li> <li>Results on commercial revenue as a total of operational income.</li> <li>Sufficient fulfilled and skilled staff and volunteers to service AWL programs.</li> <li>Staff and volunteer retention rates.</li> <li>Audit of governance, policies, procedures and processes.</li> <li>Independent cost recovery of non-core services.</li> <li>Robust financial analysis and reporting.</li> <li>Reliability and downtime reports on systems.</li> </ul>