Position Description

Our Vision

A South Australia where every pet has a loving home.

About Us



Our Mission

Connecting pets, people and community.

Since our humble beginnings in 1964, Animal Welfare League has grown into one of South Australia's leading animal welfare organisations. In our mission to connect pets, people and community, we find loving homes for vulnerable animals in need, reunite lost animals with their families and provide temporary shelter through our foster care program. We offer education and pet advice to the community to encourage responsible pet ownership and our social enterprises provide much-needed support to South Australians looking for pet boarding facilities and pet cremation and memorial services, as well as those on the lookout for a bargain at our Op Shops.

Our Beliefs and Behaviours

Create Opportunities	Show Compassion	Be Optimistic	Share Knowledge	Walk the Talk
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Finding solutions to challenges	Listening, observing and offering support	Maintaining a positive outlook	Communicating openly and constructively	Being open, honest and professional
Being open minded to		Focusing on what's possible and		
alternatives and new approaches	Being respectful	staying realistic	Using mistakes and feedback as an opportunity to learn	Being accountable for outcomes and actions
	Being empathetic by taking the	Remaining calm and composed		
Striving to do better	time to understand others' points of view	during challenging times	Seeking opportunities to develop our abilities and knowledge	Recognising and celebrating achievements

Position Description

Position Title:	Marketing Manager	Tenure:	Ongoing – Full Time
Department:	Community Engagement and Support	Classification:	N/A
Reports to:	General Manager, Community Engagement and Support	Direct Reports:	N/A

Position Overview

The Marketing Manager is responsible for leading and implementing AWL's marketing strategy and marketing campaigns across the organization and social enterprises to build awareness, generate demand and drive the community's support of Animal Welfare League of South Australia's (AWL) vision, mission, priorities, objectives and activities.

Key Results Area

 Develop, lead and deliver an organizational B2B and B2C brand and marketing strategy, plan and associated marketing campaigns across the organisation and social enterprises. As the subject matter expert, provide marketing advice, support, delivery, partnering and project management to the organisation and internal teams. Partner with internal departments to support them in meeting their business objectives through best advice, planning and support in marketing, brand and campaign development. Represent the marketing team at cross-functional groups including product management, sales, or customer support. 	 Build the capacity of the organisation in marketing through upskilling, training and development of tools and resources. Monitor, analyse and use data, insights, feedback, engagement and sentiment to help design, adjust, evaluate and report on campaigns, plans and programs. Undertake other position appropriate duties as assigned/directed.
• Lead AWL's marketing automation and personalisation strategy and implementation across email, sms and digital channels.	
• Manage content copywriting, graphic design, and videography in line with branding guidelines.	
Manage and grow AWL's social media channels.	
Manage SEO and SEM management and optimisation.	

Leadership Effectiveness	Personal Abilities
As a manager or supervisor of individuals you will be required to:	Essential
Safety Leadership Leads positive safety attitudes and behaviours and communicates consistently about the pre-eminent importance of safety.	 A tertiary qualification in the disciplines of marketing/advertising will be highly regarded and/or demonstrable equivalent experience will be highly regarded. Strong background in developing, implementing and evaluating effective end to end marketing plans, campaigns, strategies and programs across platforms, channels and tools. This includes the conceptualisation of original campaigns and working
Strategic Thinking and Direction	with internal and external stakeholders to deliver successful campaigns.
Commitment to AWL's vision, mission and beliefs, and understands, contributes to	Strong digital and traditional marketing knowledge.
and aligns work/priorities to business strategies.	Ability to think strategically and tactically.
Commercial Acumen Understands key business drivers and marketplace and can anticipate trends and broaden knowledge.	 Commercial acumen with strong analytical skills to identify opportunities and deliver measurable outcomes. Ability to think creatively, manage multiple projects simultaneously and streamline processes to boost efficiencies.
Working across Boundaries Recognises own impact and can influence others, build alliances and model effective workplace collaboration.	 Superior written and verbal communication skills and ability to create engaging content for different audiences and stakeholders. Highly effective relationship management skills and demonstrated ability to work collaboratively and effectively with staff across all levels of an organisation.
Accountability Defines and tracks performance to achieve goals, whilst driving the culture of innovation, creativity and 'can-do'.	 Analytical and reporting skills with experience in using data and insights to inform and monitor marketing strategies and campaigns. Self-driven with highly developed planning, organisational and prioritisation skills. Understanding the role and application of brand.
Leadership and Self-Management Facilitates involvement and team effectiveness and shares a compelling vision whilst giving guidance, feedback and encouraging development. Able to respond calmly and manage stress, operating with honesty and integrity.	 High level of expertise with the necessary software, including content creation software, Microsoft Office suite, digital and social media advertising platforms, and website content management systems. Ability to maintain confidentiality.

Special Requirements	WHS and Compliance
 Some flexibility with working hours may be required to meet business needs. This includes on occasions after hours / weekend work. Travel may be required across AWL sites and other locations. A current driver's licence is required. Satisfactory National Criminal History Check Certificate / National Police Certificate (NPC) at commencement of employment and periodically at the request of AWL. 	 All managers and employees of AWL are to: Comply with AWL's organisational policies, procedures, guidelines and applicable legislative requirements including but not limited to Fair Work Act 2009 and Work Health and Safety Act 2012. At all times act and comply with reporting obligations arising from legislation, professional conduct standards including the Code of Code for AWL and

I have read the requirements and responsibilities outlined in this position description and will adhere to these conditions. I agree to have my performance monitored and evaluated as detailed throughout this document.

Name:	Signed:	
Date:		